SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 30, 2013

THE FEMALE HEALTH COMPANY

(Exact name of registrant as specified in its charter)

Wisconsin

(State or other jurisdiction of incorporation)

1-13602

(Commission File Number)

515 North State Street Suite 2225 Chicago, Illinois (Address of Principal Executive Offices) (I.R.S. Employer I.D. Number)

39-1144397

60654 (Zip Code)

312-595-9123

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions *kee* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 2 - Financial Information

Item 2.02 Results of Operations and Financial Condition

On January 30, 2013, The Female Health Company issued a press release (the "Press Release") announcing results for the quarter ended December 31, 2012. A copy of the Press Release is attached as Exhibit 99.1 to this report. The attached Exhibit 99.1 is furnished pursuant to Item 2.02 of Form 8-K.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filing.

Section 9 – Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is furnished herewith:

Exhibit 99.1 – Press Release of The Female Health Company, issued January 30, 2013.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 30, 2013

THE FEMALE HEALTH COMPANY

BY <u>/s/ Michele Greco</u> Michele Greco, Vice President and Chief Financial Officer

Contacts: William R. Gargiulo, Jr. Michele Greco

 $\begin{array}{c} 231.526.1244\\ 312.595.9123\end{array}$



The Female Health Company Reports Record First Quarter FY2013 Operating Results

Diluted E.P.S. Increase 33% to \$0.12, Versus \$0.09 in Prior-Year Quarter

Selected Highlights:

- Unit sales increase 13% to 17.1 million units
- Net revenues rise 15% to \$9.9 million
- Gross profit improves 19% to \$6.0 million (60% of net revenues)
- Operating income increases 29% to \$3.6 million
- Diluted EPS increase 33% to \$0.12

CHICAGO, January 30, 2013 - The Female Health Company (NASDAQ-CM FHCO - News), which manufactures and markets the *FC2 Female Condom*, today reported its financial results for the first quarter of FY2013. The Company will host an investor conference call today at 11:00 a.m. Eastern Time to discuss these operating results and other topics of interest (see details below).

"We are pleased with the outstanding results, including record gross profit and operating income, achieved by the Company in the first quarter of our 2013 fiscal year," noted O.B. Parrish, Chairman and Chief Executive Officer of The Female Health Company, "The 13% increase in first quarter unit sales reflects increasing global demand for the *FC2 Female Condom*. In Fiscal 2012, we expanded our *FC2* production capacity in Malaysia by approximately 20% in anticipation of continued growth in demand. We currently have the capability to manufacture approximately 100 million *FC2 Female Condoms* annually, compared with total shipments of 61.6 million units in the fiscal year ended September 30, 2012."

"We believe the rising demand for FC2 reflects a growing awareness of the dual protection that FC2 provides against both unintended pregnancy and sexually transmitted infections, including HIV/AIDS," continued Parrish. "FC2 makes an important contribution to saving lives and reducing healthcare costs, particularly in light of the fact that HIV/AIDS remains the leading cause of death worldwide among women 15 to 44 years of age."

For the three months ended December 31, 2012, FC2 unit sales increased 12.8% when compared with the first quarter of FY2012, to 17.1 million units, which represents an alltime record for first quarter unit sales. Net revenues increased 14.8% to a first quarter record of \$9.9 million, compared with \$8.6 million in the three months ended December 31, 2011. Gross profit increased 18.9% to a record \$6.0 million, or 60.2% of net revenues, in the most recent quarter, compared with \$5.0 million, or 58.1% of net revenues, in the first quarter of FY2012.

Operating expenses for the quarter ended December 31, 2012 increased 5.9% to \$2.4 million, versus operating expenses of \$2.2 million in the first quarter of FY2012. The increase was primarily due to higher compensation expense and increased investment in education and training.

Operating income increased 29.4% to a record \$3.6 million in the three months ended December 31, 2012, compared with \$2.8 million in the prior-year quarter. The increase was primarily due to higher revenues and improved gross profit margins.

The Company reported net income of \$3.5 million, or \$0.12 per diluted share, in the first quarter of FY2013, a 32.9% increase over net income of \$2.7 million, or \$0.09 per diluted share, in the first quarter of FY2012. Currency losses of \$0.04 million and \$0.05 million were recorded during the quarters ended December 31, 2012 and 2011, respectively. The Company recorded net tax expense of \$0.03 million and \$0.07 million during the quarters ended December 31, 2012 and 2011, respectively.

"As noted in previous press releases, timing issues regarding the receipt and shipment of large orders can significantly impact the Company's operating results, positively or negatively, illustrating the difficulty of providing specific revenue and operating income guidance," added Parrish. "Management intends to provide general comments each quarter regarding the Company's outlook, based on information available at the time. Currently, we believe that, following a record year in FY2012 and a strong first quarter, the Company will experience continued revenue and operating income growth in Fiscal 2013."

Investor Conference Call

As previously announced, the Female Health Company will host an investor conference call at 11:00 a.m. Eastern Time, today, January 30, 2013, to discuss its first quarter operating results and other topics of interest. Shareholders and other interested parties may participate in the conference call by dialing 1-877-374-8416 (local or international participants dial 412-317-6716) and asking to be connected to "The Female Health Company" conference call, a few minutes before 11:00 a.m. EST.

A replay of the conference call will be available one hour after the call through 9:00 a.m. EST on Wednesday, February 13, 2013 by dialing 877-344-7529 (local or international callers dial 412-317-0088) and entering the conference ID# 10023963.

About The Female Health Company

The Female Health Company, based in Chicago, Illinois, manufactures and markets the *FC2 Female Condom*® (*FC2*), which is available in the U.S. and approximately 138 other countries globally. The Company owns certain worldwide rights to the *FC2 Female Condom*®, including patents that have been issued by the U.S., the European Union, Canada, Australia, South Africa, Japan, The People's Republic of China, Spain, Mexico, Greece, Turkey and the African Regional Intellectual Property Organization (ARIPO), which includes Botswana, The Gambia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Sierra Leone, Sudan, Swaziland, Uganda, Tanzania, Zambia and Zimbabwe. *FC2* patent applications are pending in various countries. The *FC2 Female Condom*® is the only available FDA-approved product controlled by a woman that offers dual protection against sexually transmitted diseases, including HIV/AIDS, and unintended pregnancy. The World Health Organization (WHO) has cleared *FC2* for purchase by U.N. agencies.



"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

The statements in this release which are not historical fact are "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements in this release include statements regarding underlying demand for FC2 and the outlook for FY 2013. These statements are based upon the Company's current plans and strategies, and reflect the Company's current assessment of the risks and uncertainties related to its business, and are made as of the date of this release. The Company assumes no obligation to update any forward-looking statements contained in this release as a result of new information or future events, developments or circumstances. Such forward-looking statements are inherently subject to known and unknown risks and uncertainties. The Company's actual results and future developments could differ materially from the results or developments expressed in, or implied by, these forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, but are not limited to, the following: product demand and market acceptance; competition in the Company's markets and the risk of new competitive product introductions; the Company's reliance on its international partners in the consumer sector and on the level of spending on the female condom by country governments, global doors and other public health organizations in the global public sector; the economic and business on an international level, including currency risks, regulatory requirements, political risks, export communications and other trade barriers; the Company's production capacity, efficiency and supply constraints; and other risks detailed in the Company's press releases, shareholder communications and Securities and Exchange Commission filings, including the Company's Form 10-K for the year ended September 30, 2012. Actual events affecting the Company's operations may vary from those currently anticipated.

For more information about the Female Health Company visit the Company's website at www.femalehealth.com and www.femalecondom.org. To be added to the Company's email alert list, please send an e-mail to FHCInvestor@femalehealthcompany.com.

(Financial Highlights Follow)

The Female Health Company Unaudited Condensed Consolidated Balance Sheets

| | D | December 31, | | September 30, | |
|--|----|--------------|----|---------------|--|
| | | 2012 | | 2012 | |
| Cash | \$ | 4,275,254 | \$ | 5,290,780 | |
| Restricted cash | | 55,509 | | 4,682 | |
| Accounts receivable, net | | 7,840,104 | | 7,268,917 | |
| Income tax receivable | | 28,443 | | 27,369 | |
| Inventory, net | | 1,823,199 | | 1,458,199 | |
| Prepaid expenses and other current assets | | 593,380 | | 624,268 | |
| Deferred income taxes | | 2,152,000 | | 2,152,000 | |
| Total current assets | | 16,767,889 | | 16,826,215 | |
| | | | | | |
| Other non-current assets | | 121,981 | | 122,336 | |
| Plant and equipment, net | | 2,448,098 | | 2,349,876 | |
| Deferred income taxes | | 11,148,000 | | 11,148,000 | |
| Total assets | \$ | 30,485,968 | \$ | 30,446,427 | |
| | | | | | |
| Accounts payable | \$ | 1,499,399 | \$ | 1,775,327 | |
| Accrued expenses and other current liabilities | | 1,771,059 | | 1,095,732 | |
| Accrued compensation | | 644,991 | | 2,964,812 | |
| Accrued dividends | | 1,733,680 | | 24,570 | |
| Total current liabilities | | 5,649,129 | | 5,860,441 | |
| Deferred rent | | 84,911 | | 90,902 | |
| Deferred grant income | | 76,442 | | 82,650 | |
| Deferred income taxes | | 192,821 | | 194,244 | |
| Total liabilities | | 6,003,303 | | 6,228,237 | |
| | | 0,005,505 | | 0,220,237 | |
| Total stockholders' equity | | 24,482,665 | | 24,218,190 | |
| Total liabilities and stockholders' equity | \$ | 30,485,968 | \$ | 30,446,427 | |

The Female Health Company Unaudited Condensed Consolidated Income Statements

| | | Three Months Ended December, | | |
|--|----|------------------------------|----|------------|
| | | 2012 | | 2011 |
| Net revenues | \$ | 9,910,227 | \$ | 8,634,442 |
| Cost of sales | | 3,944,028 | | 3,618,298 |
| Gross profit | | 5,966,199 | | 5,016,144 |
| Operating expenses | _ | 2,365,165 | | 2,232,864 |
| Operating income | | 3,601,034 | | 2,783,280 |
| Interest and other (expense) income | | (4,244) | | 355 |
| Foreign currency transaction loss | | (37,267) | | (52,306) |
| Income before income taxes | | 3,559,523 | | 2,731,329 |
| Income tax expense | | 25,677 | | 71,385 |
| Net income | \$ | 3,533,846 | \$ | 2,659,944 |
| Net income per basic common share outstanding | \$ | 0.12 | \$ | 0.10 |
| Basic weighted average common shares outstanding | | 28,333,360 | | 27,480,011 |
| Net income per diluted common share outstanding | \$ | 0.12 | \$ | 0.09 |
| Diluted weighted average common shares outstanding | | 28,694,903 | | 28,883,710 |
| Cash dividends declared per common share | \$ | 0.12 | \$ | 0.10 |