# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): December 1, 2008

THE FEMALE HEAL	TH COMPANY
(Exact name of registrant as	specified in its charter)
Wiscons	in
(State or other jurisdiction	n of incorporation)
1-13602	39-1144397
(Commission File Number)	(I.R.S. Employer I.D. Number)
515 North State Street Suite 2225	
Chicago, Illinois	60610
(Address of Principal Executive Offices)	(Zip Code)
312-595-9	123
(Registrant's telephone numb	er, including area code)
Check the appropriate box below if the Form 8-K filing is intended to sim the following provisions ( <i>see</i> General Instruction A.2. below):	ultaneously satisfy the filing obligation of the registrant under any of
☐ Written communications pursuant to Rule 425 under the Securities Act(17	CFR230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 Cl	FR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the l	Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the I	Exchange Act (17 CFR 240.13e-4(c))

### Section 2 - Financial Information

## Item 2.02 Results of Operations and Financial Condition

On December 1, 2008, The Female Health Company issued a press release (the "Press Release") announcing results for the quarter and fiscal year ended September 30, 2008. A copy of the Press Release is attached as Exhibit 99.1 to this report. The attached Exhibit 99.1 is furnished pursuant to Item 2.02 of Form 8-K.

The Press Release includes non-GAAP financial measures. For additional information, see "Use of Non-GAAP Financial Information" in the Press Release.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filing.

## **Section 9 – Financial Statements and Exhibits**

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is furnished herewith:

Exhibit 99.1 – Press Release of The Female Health Company, issued December 1, 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE FEMALE HEALTH COMPANY

Date: December 1, 2008

BY /s/ Donna Felch

Donna Felch, Vice President and
Chief Financial Officer

Contacts: William R. Gargiulo, Jr. 312-526-1244 Donna Felch. CFO 312-595-9123

## THE FEMALE HEALTH COMPANY REPORTS RECORD RESULTS FOR FISCAL YEAR 2008, AT HIGH END OF GUIDANCE

## NET INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS RISES 215% TO \$4.8 MILLION (\$0.18 PER DILUTED SHARE)

## **Highlights:**

#### Fourth Quarter -

- Net revenue up 52% to \$7.8 million
- Net income attributable to common stockholders increases 108% to \$2.3 million
- Gross profit margin widens to 44.8% of net revenues vs. 39.3% of net revenues in prior-year period
- Operating income exceeds \$1 million for first quarter in Company's history

### FY2008 -

- Unit sales up 34% to 34.7 million female condoms
- Net revenue increases 33% to \$25.6 million
- Operating income rises 252% to \$3.2 million
- Net income attributable to common stockholders up 215% to \$4.8 million

CHICAGO, December 1, 2008- The Female Health Company (AMEX: FHC - News), which manufactures and markets the FC Female Condom®, today reported record operating results for the quarter and fiscal year ended September 30, 2008.

For the three months ended September 30, 2008, net revenues increased 52% to \$7.8 million, compared with \$5.2 million in the quarter ended September 30, 2007. The Company reported net income attributable to common stockholders of \$2.3 million, or \$0.08 per diluted share, in the fourth quarter of FY2008, versus \$1.1 million, or \$0.04 per diluted share, in the corresponding period of the previous fiscal year.

In the fourth quarter of FY2008, the Company recorded a favorable currency gain of \$0.9 million and a tax benefit of \$0.2 million. Pretax income exclusive of currency gain totaled \$1.3 million, an increase of 211% when compared with pretax income exclusive of currency loss of \$0.4 million in the final quarter of FY2007.

Gross profit increased 73% to \$3.5 million, or 44.8% of net revenues, in the most recent quarter, compared with \$2.0 million, or 39.3% of net revenues, in the fourth quarter of FY2007. Operating income increased 206% to \$1.2 million in the three months ended September 30, 2008, compared with \$0.4 million in the corresponding period of the previous fiscal year. This was the first quarter in which the Company reported operating income in excess of \$1 million.

The Company expects significant quarter-to-quarter variations in its operating results, due to the timing of large order receipts, production scheduling, and shipping of products.

For the year ended September 30, 2008, net revenues increased 33% to \$25.6 million, compared with \$19.3 million in FY2007. Gross profit increased 50% to \$10.7 million, or 41.9% of net revenues, in FY2008, compared with \$7.2 million, or 37.0% of net revenues, in FY2007. Operating income rose to \$3.2 million, a 252% improvement from \$0.9 million in FY2007. In FY2008, the Company sold 34.7 million female condoms, an increase of 34% over the 25.9 million units sold in FY2007.

Net income attributable to common stockholders for FY2008 totaled \$4.8 million, or \$0.18 per diluted share, representing a 215% increase when compared with net income attributable to common stockholders of \$1.5 million, or \$0.06 per diluted share, in FY2007. In FY2008, the Company recorded a currency gain of \$1 million and recognized a tax benefit of \$0.8 million. Pretax income exclusive of the currency gain totaled \$3.2 million, which represented an increase of 245% over FY2007 pretax net income exclusive of currency loss of \$0.9 million. The Company's pretax earnings guidance for FY2008 was an increase of 200% to 250% over pretax earnings for FY2007

The Company generated \$4.2 million in cash from operations during FY2008, and its fiscal year-end cash position was approximated \$2.1 million, compared with \$0.9 million at the end of FY2007. Cash expenditures in FY2008 included approximately \$2.7 million for capital improvements and common stock repurchases and preferred stock redemptions. The Company currently has no outstanding debt and \$1.5 million in unused credit lines.

In January 2007, the Company announced a Stock Repurchase Program under the terms of which up to one million shares of its common stock could be purchased during the subsequent twelve months. In 2008, the Board of Directors expanded the program to a maximum of two million shares and continued the program to December 31, 2009. Through September 30, 2008, the Company has purchased 841,000 shares for \$2.1 million (an average price of \$2.54 per share).

"We are pleased to report record sales, earnings and unit shipments in the most recent fiscal year and believe this strong performance directly reflects the growing demand for the female condom and an expansion in the number of women receiving protection world-wide," stated O.B. Parrish, Chief Executive Officer of The Female Health Company. "The improvement in gross profit margins during fiscal 2008 can be attributed to a shift in product mix towards our second-generation FC2 Female Condom and the spreading of corporate overhead across an expanding revenue base.

"We ended the fiscal year with the strongest balance sheet in our Company's history," continued Parrish. "Total cash balances increased 141% during fiscal 2008 to approximately \$2.1 million (vs. approximately \$0.9 million), even after our investment of approximately \$2.7 million in the repurchase of common stock, redemption of preferred stock and capital improvements during the twelve months ended September 30, 2008.

FY2009 Earnings Guidance: The Company expects unit sales to increase 20% to 25% and pretax earnings exclusive of currency gains or losses to increases 50% to 60% in FY2009.

#### Investor Conference Call

The Company will host an investor conference call today at 11:00 Eastern Time to discuss FY2008 operating results and other topics of interest.

Shareholders and other interested parties may participate in the conference call by dialing 800-860-2442 (international participants dial 412-858-4600) and asking to be connected to the 'Female Health Company Conference Call', a few minutes before 11:00 a.m. EST on December 1, 2008. A replay of the call will be available one hour after the call through 5:00 pm on December 15, 2008 by dialing 877-344-7529 (international callers dial 412-317-0088) and entering the conference ID 425576.

#### **Use of Non-GAAP Financial Information**

In addition to the results reported in accordance with U.S. generally accepted accounting principles ("GAAP") included in this release, the Company has provided certain non-GAAP financial information, specifically pretax income exclusive of currency (gain) loss. Management believes that the presentation of this non-GAAP financial measure provides useful information to investors because this information may allow investors to better evaluate ongoing business performance and certain components of the Company's results. In addition, because currency gains and losses can fluctuate significantly between periods, the Company believes that the presentation of this non-GAAP financial measures enhances an investor's ability to make period-to-period comparisons of the Company's operating results. This information should be considered in addition to the results presented in accordance with GAAP, and should not be considered a substitute for the GAAP results. The Company has reconciled the non-GAAP financial information included in this release in a table below.

#### **About The Female Health Company**

The Female Health Company (FHC), headquartered in Chicago, IL, is the maker of the FC Female Condom (FC1 and FC2), a revolutionary option offering women dual protection against both sexually transmitted diseases, including HIV/AIDS, and unintended pregnancy. FHC was created as a worldwide company in February 1996 with the purchase of Chartex Resources Ltd., the holder of exclusive worldwide rights to FC1. The Company holds exclusive product and technology patents for FC1 in the United States, Australia, Brazil, Canada, France, Germany, Italy, Spain, the United Kingdom, the People's Republic of China, South Korea and Japan. Patents are pending for FC2. FHC is the sole manufacturer and marketer of the FC1 and FC2 female condoms in the world.

The Female Health Company and its partners currently market the Female Condom under FC Female Condom®, FC2 Female Condom®, Reality®, Femidom®, Femy®, and Care® in the rest of the world.

For more information about the Female Health Company visit the Company's website at <a href="http://www.femalehealth.com">http://www.femalehealth.com</a> and <a href="http://www.femalecondom.org">http://www.femalecondom.org</a>. If you would like to be added to the Company's e-mail alert list, please send an e-mail to <a href="https://www.femalehealth.com">FHCInvestor@femalehealth.com</a> and <a href="http://www.femalecondom.org">http://www.femalecondom.org</a>. If you would like to be added to the Company's e-mail alert list, please send an e-mail to <a href="https://www.femalehealth.com">FHCInvestor@femalehealth.com</a> and <a href="https://www.femalecondom.org">https://www.femalecondom.org</a>. If you would like to be added to the Company's e-mail alert list, please send an e-mail to <a href="https://www.femalehealth.com">FHCInvestor@femalehealth.com</a> and <a href="https://www.femalehealth.com">https://www.femalehealth.com</a> and <a href="https://www.femalehealt

### "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

The statements in this release which are not historical fact are "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements in this release include the Company's financial guidance for fiscal 2009. These statements are based upon the Company's current plans and strategies, and reflect the Company's current assessment of the risks and uncertainties related to its business, and are made as of the date of this release. The Company assumes no obligation to update any forward-looking statements contained in this release as a result of new information or future events, developments or circumstances. Such forward-looking statements are inherently subject to known and unknown risks and uncertainties. The Company's actual results and future developments could differ materially from the results or developments expressed in, or implied by, these forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, but are not limited to, the

following: product demand and market acceptance; competition in the Company's markets and the risk of new competitors and new competitive product introductions; the Company's reliance on its international partners in the consumer sector and on the level of spending on the female condom by country governments, global donors and other public health organizations in the global public sector; the economic and business environment and the impact of government pressures; risks involved in doing business on an international level, including currency risks, regulatory requirements, political risks, export restrictions and other trade barriers; the Company's productioncapacity; efficiency and supply constraints; and other risks detailed in the Company's press releases, shareholder communication and Securities and Exchange Commission filings, including the Company's Form 10-KSB for the fiscal year ended September 30, 2007. Actual events affecting the Company and the impact of such events on the Company's operations may vary from those currently anticipated.

(Financial Highlights Follow)

## The Female Health Company Unaudited Condensed Consolidated Balance Sheets

	September 30, 			
Cash	\$	1,922,148	\$	799,421
Restricted cash		211,873		86,435
Accounts receivable, net		6,810,050		6,080,153
Inventory		1,322,652		1,372,582
Prepaid and other current assets		414,040		399,536
Deferred income taxes		1,600,000		825,000
Total current assets		12,280,763		9,563,127
Other non-current assets		55,330		251,536
Net property, plant & equipment		1,494,645		1,378,885
Total assets	\$	13,830,738	\$	11,193,548
Accounts payable	\$	621,115	\$	806,134
Accrued expenses		2,385,540		1,532,170
Preferred dividends payable		25,068		53,025
Total current liabilities		3,031,723		2,391,329
Obligations under capital leases		49,597		23,176
Deferred gain on sale of facilities		836,733		1,074,339
Deferred grant income		203,483		257,245
Total liabilities		4,121,536		3,746,089
Total stockholders' equity		9,709,202		7,447,459
Total liabilities and stockholders' equity	\$	13,830,738	\$	11,193,548

## The Female Health Company Unaudited Condensed Consolidated Income Statements

For the 3 Months Ended September 30,					For the 12 M Septem	ded		
Net revenues	\$	7,839,973	\$	5,174,227	\$	25,634,126	\$	19,319,889
Cost of products sold		4,326,660	_	3,143,306		14,904,325		12,163,574
Gross profit		3,513,313		2,030,921	_	10,729,801		7,156,315
Advertising and promotion Selling, general and administrative Research and development Total operating expenses Operating income	_	62,455 2,138,314 81,975 2,282,744 1,230,569		48,854 1,527,722 51,939 1,628,515 402,406	_	223,800 7,038,060 284,216 7,546,076 3,183,725	_	179,874 5,864,436 208,608 6,252,918 903,397
Interest income, net of expense Foreign currency transactions (gain) loss Pretax income Income tax benefit	<u> </u>	(22,816) (893,112) 2,146,497 (218,862)		(784) 62,580 340,610 (825,000)		(53,445) (966,736) 4,203,906 (762,862)		(36,004) 70,488 868,913 (825,000)
Net income  Preferred dividends		2,365,359 25,068		1,165,610 40,643		4,966,768 137,506		1,693,913 161,248
Net income attributable to common stockholders	\$	2,340,291	\$	1,124,967	\$	4,829,262	\$	1,532,665
Net income per share- basic	\$	0.09	\$	0.04	\$	0.18	\$	0.06
Weighted average common shares outstanding - basic		26,112,376		25,970,280		26,116,499		24,952,440
Net income per share- diluted	\$	0.08	\$	0.04	\$	0.18	\$	0.06
Weighted average shares outstanding- diluted		28,052,370		28,145,652		27,983,263		26,398,565

## Reconciliation of Non-GAAP Financial Information

Following is a reconciliation of the Non-GAAP financial measure of pretax income exclusive of currency (gain) loss to the nearest GAAP financial measure of pretax income for the three months and years ended September 30, 2008 and 2007:

		For the 3 Months Ended September 30,				For the 12 Months Ended September 30,			
		2008		2007		2008		2007	
	-								
Pretax income exclusive of currency (gain) loss	\$	1,253,385	\$	403,190	\$	3,237,270	\$	939,401	
Foreign currency transactions (gain) loss		(893,112)		62,580		(966,736)		70,488	
Pretax income	\$	2,146,497	\$	340,610	\$	4,203,906	\$	868,913	