# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 14, 2008

THE FEMALE HEALTH COMPANY

(Exact name of registrant as specified in its charter)

Wisconsin

(State or other jurisdiction of incorporation)

1-13602

(Commission File Number)

515 North State Street

Suite 2225

Chicago, Illinois

(Address of Principal Executive Offices)

312-595-9123

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

39-1144397

(I.R.S. Employer I.D. Number)

60610

(Zip Code)

## Section 2 – Financial Information

# Item 2.02 Results of Operations and Financial Condition

On May 14, 2008, The Female Health Company issued a press release (the "Press Release") announcing results for the quarter and six months ended March 31, 2008. A copy of the Press Release is attached as Exhibit 99.1 to this report. The attached Exhibit 99.1 is furnished pursuant to Item 2.02 of Form 8-K.

The information in this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filing.

## Section 9 - Financial Statements and Exhibits

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is furnished herewith:

Exhibit 99.1 - Press Release of The Female Health Company, issued May 14, 2008.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 14, 2008

# THE FEMALE HEALTH COMPANY

BY <u>/s/ Donna Felch</u> Donna Felch, Vice President and Chief Financial Officer Contacts: William R. Gargiulo, Jr. Donna Felch 231.526.1244 312.595.9123

# The Female Health Company Reports 267% Increase in Second Quarter Earnings

Diluted E.P.S. of \$0.07 in First Half of FY2008

Second quarter highlights:

- 20% Revenue Increase
- 31% Gross Profit Increase
- 137% Operating Profit Increase
- 267% "Bottom line" Improvement
- Tax Benefit of \$377 k adds 1 cent to E.P.S.

CHICAGO, May 14, 2008- The Female Health Company (AMEX: <u>FHC</u> - <u>News</u>) which manufactures and markets the *FC* and *FC2 Female Condoms*®, today reported its operating results for the second quarter and first half of FY2008. The Company will host an investor conference call today, May 14, 2008, at 11:00 a.m. Eastern Time to discuss its operating results and other topics of interest (see details below).

For the three months ended March 31, 2008, the Company's net revenues increased 20% to approximately \$6.4 million, compared with approximately \$5.3 million in the three months ended March 31, 2007. The Company's net income attributable to common stockholders increased 267% to \$1,165,936, or \$0.04 per diluted share, during the second quarter of FY2008, compared with \$317,348, or \$0.01 per diluted share, in the corresponding period of the previous fiscal year.

Gross profit increased 31% to \$2.7 million (41.8% of revenue) in the most recent quarter, compared with \$2.0 million (38.2% of revenue) in the second quarter of FY2007. Operating income increased 137% to \$827,133 (12.9% of revenue) in the three months ended March 31, 2008, compared with operating income of \$348,820 (6.6% of revenue) in the quarter ended March 31, 2007.

The Company expects significant quarter to quarter variations due to the receipt of large orders, production scheduling, and shipping of products.

The net income attributable to common stockholders for the three months and six months ended March 31, 2008 includes a benefit for income taxes of \$377,000. This income tax benefit is the result of the continual evaluation of our ability to realize our deferred tax assets based on all available positive and negative evidence including our past operating results and our forecast of future taxable income. We did not recognize such a benefit for the three and six months ended March 31, 2007.

The Company has Federal and state net operating loss carryforwards of approximately \$66 million, expiring in years 2008 to 2027. The Company's UK subsidiary, The Female Health Company-UK plc. has UK net operating loss carryforwards of approximately \$88 million. The UK net operating loss carryforwards can be carried forward indefinitely to be used to offset future U.K. taxable income.

For the six months ended March 31, 2008, the Company's net revenues increased 27% to approximately \$12.1 million, compared with approximately \$9.5 million in the six months ended March 31, 2007. For the six months ended March 31, 2008, net income attributable to common stockholders increased to \$1,979,904, or \$0.07 per diluted share, compared with \$90,424, or \$0.00 per diluted share, in the corresponding period of the previous fiscal year.

Gross profit increased 52% to \$5.0 million (41.5% of revenue) in the first six months of FY2008, compared with \$3.3 million (34.8% of revenue) in the first half of FY2007. Operating income increased to \$1,556,779 (12.8% of revenue) in the six months ended March 31, 2008, compared with operating income of \$130,414 (1.4% of revenue) in the same period last year.

During the first half of FY 2008, the Company generated \$2.4 million in cash from operations. The Company has no debt and \$1.5 million in unused credit lines.

"We are very pleased to report record revenues and earnings during the first half of our 2008 fiscal year," noted O.B. Parrish, Chief Executive Officer of The Female Health Company. "Growing acceptance of the female condom as the only available barrier contraceptive method controlled by women that allows them to protect themselves against HIV/AIDS is the basis for our growth. The *FC Female Condom* is now available in over 100 countries, and we believe it will play an increasingly important role in the global battle against HIV/AIDS in the future."

"Orders for our second-generation female condom, the FC2, have continued to increase, and we now have four FC2 production lines in Malaysia. Our partner in India, Hindustan Latex Ltd., is operating a production line in that country, which has a population of over one billion people and a rapidly increasing incidence of HIV/AIDS. Lower manufacturing costs for FC2 allow us to sell the second-generation product to public health agencies at a significantly lower price than the FC1, while providing a higher gross profit margin on revenues. This was evident in an expansion in our gross profit margin to 41.5% in the first half of FY2008, from 34.8% in the first half of the previous year."

"In early April, FHC provided earnings guidance for the first time for the full fiscal year 2008. We indicated that we expected unit sales for FY 2008 to increase 20 – 25% over the 25.9 million units sold in FY 2007 and pre-tax income to increase 100% to 125% over the \$868,913 recorded for FY 2007. We confirm the unit sales guidance for FY 2008. We now expect pre-tax income to increase 150-200% over the FY 2007 figure."

"We are optimistic regarding the outlook for The Female Health Company. Our team members are now working with organizations in nearly all regions of the world, from Brazil to Cambodia, from the United Kingdom to India, from New York to South Africa. Given the gravity of the HIV/AIDS pandemic, our results are an indicator of the even greater contribution the female condom will make to world health in coming years," concluded Parrish.

#### **Investor Conference Call**

As previously announced, the Female Health Company will host an investor conference call at 11:00 a.m. Eastern time, May 14, 2008. Shareholders and other interested parties may participate in the conference call by dialing 800-860-2442 (international/local participants dial 412-858-4600) and asking to be connected to "The Female Health Company" conference call, a few minutes before 11:00 a.m. EDT on May 14, 2008. A replay of the call will be available through May 28, 2008 by dialing 877-344-7529 (international callers dial 412-317-0088) and referencing the conference code ID 418836.

#### About The Female Health Company

The Female Health Company (FHC), headquartered in Chicago, IL, is the maker of the *FC Female Condom* (*FC1* and *FC2*), a revolutionary option offering women dual protection against both sexually transmitted diseases, including HIV/AIDS, and unintended pregnancy. FHC was created as a worldwide company in February 1996 with the purchase of Chartex Resources Ltd., the holder of exclusive worldwide rights to *FC1*. The Company holds exclusive product and technology patents for *FC1* in the United States, Australia, Brazil, Canada, France, Germany, Italy, Spain, the United Kingdom, the People's Republic of China, South Korea and Japan. Patents are pending for *FC2*. FHC is the sole manufacturer and marketer of the *FC1* and *FC2* female condoms in the world. The Female Health Company and its partners currently market the Female Condom under *FC Female Condom* (*FC Female Condom*), *Reality* (*Femidom*), *Femidom*), and *Care* (*FC)* in the world.

For more information about the Female Health Company visit the Company's website at <a href="http://www.femalehealth.com">http://www.femalehealth.com</a> and <a href="http://www.femalehealth.com">http://wwww.femalehealth.com</a> and <a href="http://www.femalehealth.com"

#### "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

The statements in this release which are not historical fact are "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements in this release include the Company's financial guidance for fiscal 2008. These statements are based upon the Company's current plans and strategies, and reflect the Company's current assessment of the risks and uncertainties related to its business, and are made as of the date of this release. The Company assumes no obligation to update any forward-looking statements contained in this release as a result of new information or future events, developments or circumstances. Such forward-looking statements are inherently subject to known and unknown risks and uncertainties. The Company's actual results and future developments could differ materially from the results or developments expressed in, or implied by, these forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, but are not limited to, the following: product demand and market acceptance; competition in the Company's markets and the risk of new competitors and new competitive product introductions; the Company's reliance on its international partners in the consumer sector and on the level of spending on the female condom by country governments, global donors and other public health organizations in the global public sector; the economic and business environment and the impact of government pressures; the Company's production capacity; efficiency and supply constraints; and other risks detailed in the Company's press releases, shareholder communication and Securities and Exchange Commission filings, including the Company's form 10-KSB for the risks detailed in the Company's operations may vary from those currently anticipated.

# The Female Health Company Unaudited Condensed Consolidated Balance Sheet

	March 31, 2008	March 31, 2007	
Cash	\$ 2,464,036	\$ 1,672,441	
Restricted cash	236,280	83,450	
Accounts receivable, net	5,495,489	4,114,611	
Inventory	1,967,212	1,481,067	
Prepaid and other current assets	304,061	570,769	
Deferred income taxes	1,202,000		
Total current assets	11,669,078	7,922,338	
Other non-current assets	247,609	191,928	
Net property, plant & equipment	1,542,121	1,102,639	
Total assets	\$ 13,458,808	\$ 9,216,905	
Accounts payable	\$ 627,503	\$ 1,082,789	
Accrued expenses	2,164,238	1,465,248	
Preferred dividends payable	51,025	9,606	
Total current liabilities	2,842,766	2,557,643	
Deferred gain on sale of facilities	989,663	1,093,298	
Deferred grant income	242,407		
Total liabilities	4,074,836	3,650,941	
Total stockholders' equity	9,383,972	5,565,964	
Total liabilities and stockholders' equity	\$ 13,458,808	\$ 9,216,905	

# The Female Health Company Unaudited Condensed Consolidated Income Statements

	 Three Months Ended March 31,			
	 2008		2007	
Net revenues	\$ 6,401,277	\$	5,323,593	
Gross profit	 2,672,647		2,034,097	
Advertising and promotion Selling, general and administrative Research and development	 68,858 1,690,409 86,247		33,926 1,592,314 59,037	
Total operating expenses	 1,845,514		1,685,277	
Operating income	827,133		348,820	
Interest, net and other income Foreign currency transaction loss	 (7,057) 5,053	_	(10,863) 2,575	
Income before income taxes	829,137		357,108	
Income tax benefit Net Income	 (377,000) 1,206,137	_	- 357,108	
Preferred dividends Net income attributable to common stockholders	\$ 40,201 1,165,936	\$	39,760 317,348	
Net income per basic common share outstanding	\$ 0.04	\$	0.01	
Basic weighted average common shares outstanding	26,087,245		23,973,955	
Net income per diluted common share outstanding	\$ 0.04	\$	0.01	
Diluted weighted average common shares outstanding	28,403,263		27,702,950	

# The Female Health Company Unaudited Condensed Consolidated Income Statements

	Six Months Ended March 31,			
	_	2008		2007
Net revenues	\$	12,136,028	\$	9,522,473
Gross profit		5,038,763		3,312,495
Advertising and promotion		110,376		92,964
Selling, general and administrative Research and development		3,184,232 187,376		2,965,376 123,741
Total operating expenses		3,481,984		3,182,081
Operating income		1,556,779		130,414
Interest, net and other income Foreign currency transactions gain		(16,666) (110,304)		(24,416) (15,997)
Income before income taxes		1,683,749		170,827
Income tax benefit Net Income	_	(377,000) 2,060,749	_	170,827
Preferred dividends Net income attributable to common stockholders	\$	80,845 1,979,904	\$	80,403 90,424
Net income per basic common share outstanding	\$	0.08	\$	0.00
Basic weighted average common shares outstanding		26,104,540		23,962,877
Net income per diluted common share outstanding	\$	0.07	\$	0.00
Diluted weighted average common shares outstanding		28,501,611		26,513,336